

# THE FUTURE'S 24 HOUR GAME PLAN

## STEP #1 – Become an IBO

Go to [www.acn.com](http://www.acn.com) & Complete the Online IBO Agreement & Obtain your Business ID # & Password.

My Business ID:

My Password:

## STEP #2 – Identify Your Why

You must be clear on your major reason(s) for building your ACN business!

## STEP #3 – Make Your List

Create a list of Your Personal Contacts.

## STEP #4 – Earn Your First Promotion- Customer Qualified\*

1<sup>st</sup> Customer Source: **YOU** – How can you ask others to try services that you're not using? – [Sign Up Now!](#)

### Services = 1-8 Points

- Energy (1)
- Identity Theft Protection (2/4)
- Digital Phone (1)
- Internet (1-2)
- Wireless (3/4)
- Television (2/3/5)
- Home Security (8)
- Merchant Services (3)

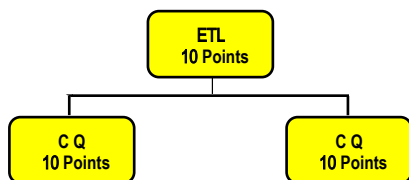
\*To be a CQ you must have a minimum of 3 services with at least 7 customer points.

**“Will You Do Me A HUGE Favor?  
(Share “WHY” You’re Doing ACN)**

I’ve partnered with a company that offers Utility services; that is on a mission to end childhood hunger in the U.S. If I can help you save money, or match what you’re spending on your Utility bill, will you please do me a HUGE favor, and give my service a try?  
I need to qualify for my position TODAY! In addition to helping me, you will feed a hungry child! Can you help me out?”

Digital Phone-Internet-TV-Wireless-Energy-MerchantServices-ID Theft Protection Customers Sign Up on Your Online Storefront

## STEP #5 – Upline Presents To Your Prospects



### Schedule PBR

Set a date for your Grand Opening!

Day:

Time:

Host within 3-5 Days!

Presentations Include:  
3-Way Meetings  
PBR (Home Meeting)  
Live Conference Calls

**Key: Be Natural (Enthusiasm + Urgency = Great Results)**

1. **Pique-** “You’re open to making more money; aren’t you?”
2. **Relate-** Share WHY you are doing the business (i.e Debt, Student Loans, Hate job, Time Freedom)
3. **Edify-** “I met a very successful business owner who can show us how to get paid like Banks, Utility and Phone Companies have made money forever!
4. **Promote-** “There’s going to be an event (Day/Place/Time)! You gotta see this! Can I count on you to be there?”

If they ask questions – “I don’t know the details and if I tried to explain it I would only confuse you. I respect you enough to have you hear this exactly as I did so that you get the right information. Will you do me a favor and just trust me and look at it?”

Team Website–[www.thefutureleaders.net](http://www.thefutureleaders.net)